

Vice President, Engineering - Job Description

Job Title:	Vice President, Engineering (Electrical)
Reports to:	President
Preferred Location:	Greater Metro Areas of Kansas City, Phoenix, Minneapolis, or Atlanta

SiTESPAN is a solutions provider that specializes in the design, construction, and operation of highly technical facilities in mission critical, financial services, industrial, energy and pharmaceutical industries. Visit our website at www.sitespanllc.com for more information.

Job Purpose

We are looking for an A-Level Vice President of Engineering who will leverage their extensive industry knowledge and experience leading engineering teams, as well as share in operational leadership and business development responsibilities. They will be well-respected in the industry and with a large network of existing relationships, they are eager to introduce SiTESPAN.

In exchange SiTESPAN is offering the following opportunity for the right Leader:

- The ability to better cultivate relationship building talent
- A company that will over-deliver on your promises
- A direct correlation between your Leadership abilities and compensation

RESULTS

1. Achieve target client/revenue growth, by carrying Business Development leads through to successful negotiation of new contracts
2. Deliver an exceptional client experience
3. Expand market awareness/presence, through the reputation of unique solutions
4. Successfully recruit and retain a staff of exceptional performance. This includes building upon an already successful culture

KEY SKILLS

1. Retained fundamental knowledge in AutoCAD, BIM (Revit), and strong computer skills necessary to accomplish (and support) electrical designs
2. Knowledge of NFPA Standards
3. Working knowledge of other building systems (e.g. fire alarm, IT building communications, lighting controls and BAS networks)
4. Knowledge of fundamental business principles and practices
5. Ability to apply theoretical knowledge to achieve cost-effective, constructible design solutions
6. Ability to work within a multidisciplinary design team in a fast-paced environment
7. Ability to communicate clearly and effectively; to express ideas; to share information; and to prepare clear, well-organized correspondence, reports and similar documents
8. Ability to demonstrate effective conflict resolution and creative problem solving
9. Ability to think strategically

10. Strong ability to build relationships, lead others into action, and work exceptionally well under pressure

KEY ATTRIBUTES

1. Visionary
2. Self-reflective Leader, with an Entrepreneurial spirit
3. Client-focused
4. Knowledge and understanding of industry
5. Action-oriented/results-driven
6. Adaptability
7. Positive attitude
8. Ability and willingness to learn

BIG 3 GOALS

1. With assistance from the existing company reputation and momentum; develop the young design vertical into a self-sustaining, profitable business unit.
2. Recruit and retain a unique and knowledgeable design team, building upon an already healthy culture.
3. Continually seek industry leading processes and tools, that are capable of changing the design industry.

VITAL FUNCTIONS

1. Participating in company strategy development
2. Continually building and improving client relationships, both new and existing. Staying connected to changing client needs.
3. Staying connected to the engineering community, to build relationships; with the intent of building staff, design team structure, and culture

VITAL PRIORITIES

1. Company growth
2. Client satisfaction
3. Developing staff and cultural innovations
4. Professional development

JOB DESCRIPTION

The following is an overview of the responsibilities this position but does not represent the full breadth of activities:

- Oversee the design and engineering of facility and building systems for data centers and other highly-technical facilities in accordance with client requirements for reliability and uptime.
- Work closely with management to implement best practices in building and maintaining new and existing client relationships.

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- Propose innovative solutions and strategize with the team to resolve concerns and/or conflicts that require adaptation and modification of standard techniques, procedures and criteria.
- Provide leadership to the engineering team through effective coaching, delegation, and communication.
- Develop processes to improve the cross-functional team approach to Design-Build-Operate business practices of SiTESPAN. Ie: further develop the currently highly-functional team atmosphere.

This job description is intended to convey information essential to understanding the scope of the job and the general nature and level of work performed. This job description is not intended to be an exhaustive list of qualifications, skills, efforts, duties, responsibilities or working conditions associated with the position.

QUALIFICATIONS

- Bachelor's Degree in Electrical Engineering, Master's Degree is preferred
- Professional Engineer license
- 15+ years' experience in electrical/mechanical system design (UPS, generators, switchgears, PDU's, batteries, chillers, CRAC units, etc.)
- 8+ years' experience leading a design team of no fewer than 20 engineers

WORKING CONDITIONS

Fast-paced, dynamic and challenging office environment.

We track performance on the successful execution of responsibilities. Employees are expected to adapt their schedule and work location to the needs of the organization and clients while allowing flexibility to seek a good balance in their schedule.

COMPENSATION

Salary will be better than market rate, based on education and relevant experience.

This position will benefit from a generous profit sharing and bonus structure.

BENEFITS

Group medical, dental and vision insurance
Flexible spending account (FSA)
Voluntary life insurance
Employer-paid long-term disability insurance
Employee assistance program (EAP)
Safe Harbor 401k retirement plan
Better than industry average paid time-off
Great opportunities for personal and professional growth



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Submit your resume, along with a list of three references, to **Jane Deitz** at janedeitz@sitespanllc.com.

SiTESPAN is an Equal Opportunity Employer that is fully committed to achieving a diverse workforce. Equal Opportunity is and shall be provided for all employees and applicants for employment on the basis of their demonstrated ability and competence without unlawful discrimination on the basis of their race, color, national origin, ancestry, religion, sex, sexual orientation, gender identity, gender expression, age, genetic information, disability, or protected veteran status.